

November 14, 2025



MILK MATTERS

The official newsletter for New Brunswick milk producers.



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And more ...

Dairy Leadership Program

Dairy farmers are asked to submit their names if they are interested in participating in DFNB's dairy leadership mentorship program. Those interested are asked to submit their names and a short biography to Dairy Farmers of New Brunswick's office via email (stevenm@nbmilk.org) on or before January 31st 2026. The leadership program will begin in March of 2026 and run until March of 2027 during that time the selected individuals will be given the opportunity to attend a number of the DFNB board meetings along with several national meeting, including the February 2027 DFC policy conference and the Canadian Milk Supply Management Committee. The selected individuals will have their travel, room and meal expenses covered to attend the meetings.

Annual General Meeting

Registration is now open for the DFNB AGM, taking place at the Delta Fredericton from December 2nd to 4th. Delegates and guests are asked to register by November 14th.

We look forward to another great gathering of New Brunswick dairy producers and industry representatives. A tentative schedule is now available on our website.

Please go to the website www.nbmilk.org to register or view tentative agenda.

November 14, 2025

BLEND PRICE OCTOBER 2025

\$101.02hl or
\$22.33/kg of BF

BF: 4.5220 kg/hl,
PRO: 3.3924 kg/hl
LOS: 5.8654 kg/hl

CREDIT EXCHANGE DEADLINE

November 19,
2025 4:00 PM

Please submit credit
bids/offers on
DFNB Portal at
www.nbmilk.org

QUOTA EXCHANGE DEADLINE

December 1, 2025
4:00 PM

Please send bids to
quota@nbmilk.org

DFNB OFFICE 506-432-4330

Steve Michaud <i>General Manager</i>	Ext. 22
Ashley Baskin <i>Policy Analyst</i>	Ext. 23
Veronica McEwen <i>Transportation</i>	Ext. 24
Luke Chase <i>Producer Services</i>	Ext. 25
Delaney Lewis <i>Office Clerk</i>	Ext. 26
Katie Bleakney <i>Promotion Coordinator</i>	Ext. 27
Natasha McKillop <i>proAction</i>	Ext. 28

Market Update

The CDC publishes a monthly market update on the public facing side of their website. These reports are available at the following link:

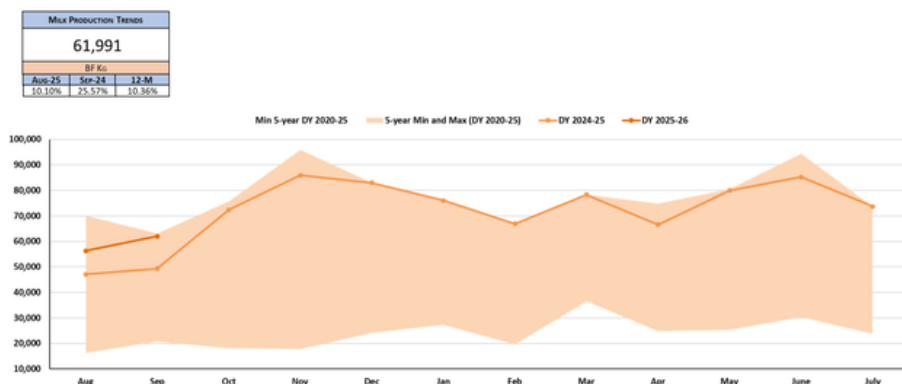
<https://www.cdc-ccl.ca/en/2025-market-updates>

Overview of September 2025:

- Total Requirements forecast shows an average growth of between 1.6% and 2.6% for May 2025-April 2026.
- Total Requirements for the 12 months ending September 2025 were 4.47% higher than those of the previous 12 months and saw a 6.10% increase since August 2025.
- Compared to August 25, 2025, apparent consumption increased for all dairy products except ice cream. For the 12 months ending September 2025 all products saw an increase in consumption with notable increases in butter, yogurt and cheese.
- Total Quota increased from August 2025 by 5.91% and had an increase of 4.1% for the 12 months ending September 2025.
- P10 production increased by 2.59% in September compared to August 2025 but saw an increase of 3.45% for the 12 months ending in September 2025.
- Butter stocks decreased from August 2025 by 2,543 tonnes to 37,429 tonnes. Butter stocks are expected to be around 44,000 tonnes in May 2026.

P10 - TOTAL IMPORTS

SEPTEMBER 2025 - DAILY AVERAGE



DFNB BOARD OF DIRECTORS

Wietze Dykstra <i>Chair</i>	506-325-8192
Gilbert Matheson <i>Vice Chair</i>	506-434-2357
Becky Perry <i>2nd Vice Chair</i>	506-435-0651
Denis Cyr <i>North West</i>	506-426-0788
George Wesselius <i>Moncton</i>	506-227-0463
John Schuttenbeld <i>Fredericton</i>	506-461-9254
John Best <i>Woodstock</i>	506-425-0765
Mike Bouma <i>North East</i>	506-547-5843
Paul Gaunce <i>At-Large</i>	506-650-9595

DFNB MISSION

To represent the interests of New Brunswick dairy farmers in their pursuit of operating sustainable dairy farms that produce high quality milk within a supply management system.

UPCOMING EVENTS

DFNB Board Meeting
December 1, 2, 2025

P5 Message

– Additional 2025 Fall Incentive Days - Conventional

To continue to meet the stronger demand for fresh dairy products in the Fall, specifically yogurt and fresh cheese, the P5 Boards announce one additional conventional incentive day to be issued on a non-cumulative basis in each of the months of July to November. This adjustment aims to continue to maintain the production level forecasted for the period. The P5 provincial boards primary objective is to continuously monitor the milk market situation and meet demand in the most optimal way and will continue to adapt production signals to address market changes, as required.

The following table summarizes the incentive days:

	Conventional
October 2025	3
November 2025	2
December 2025	

– Quota Increase and Changes in Solids-Non-Fat (SNF) Payment Policy

To maintain the current P5 production of butterfat for 2026, the P5 Boards have approved a 1% saleable quota increase on December 1, 2025.

In addition, the P5 Boards have approved to change the SNF/BF payment policy tier 2 protein to be paid at the monthly 4a price plus \$3.00 per kg, effective January 1, 2026.

A shift in consumer preference to dairy products high in protein (ex. yogurt) since the beginning of 2025, has increased the demand for protein from the market at a faster rate than usual. This shift in demand occurred as there continues to be a decrease of the farm production ratio, which has resulted in shifts in the protein available to serve all markets, and a better return for surplus SNF. As part of the continuous assessment of the payment policy parameters, the conclusion was reached that to meet the recent market demand for increased protein, additional income will be paid on protein in tier 2. The additional \$3.00/kg of protein in tier 2 will increase the value of protein produced up to the no-pay ratio of 2.20 and result in a slight decrease in tier 1 protein price.

Further information will be provided on the impact for producers.

The faster than anticipated decrease of the farm production ratio generating less surplus, the growth in profitable markets that utilize SNF and a better global revenue for the decreasing SNF surplus, lead the P5 Boards to implement the above policy change.

The objectives of the component payment policy remain to better reflect market revenue and the components that best contribute to yield, to limit the growth of surplus SNF and to maintain the quality of dairy components, while aiming to ensure a greater equity between producers.

The P5 Quota Committee will continue to evaluate the payment policy and update its parameters as necessary, to ensure objectives continue to be met.



SAMPLE TESTING CONTACTS

Contacts found on last page.

BUY & SELL

*Please send for sale and wanted items to
nbmilk@nbmilk.org*



Cheese Gift Box

Dairy Farmers of New Brunswick is excited to announce a new pilot project in partnership with Rising Tide Gifts. For the first time, New Brunswick made cheeses are being featured, packaged, and shipped across the province in beautifully curated gift boxes. Each box showcases local cheese surrounded by products made right here at home.



This project reflects our ongoing commitment to inspiring dairy moments and strengthening support for local producers. By participating in this pilot, we hope to help more people discover the quality, craftsmanship, and flavor found in locally made cheese.

To learn more about the gift boxes or to order one, click here:

<https://risingtidegifts.ca/products/dairy-farmers-of-new-brunswick-cheese-gift-box>

This pilot is one more way we're helping New Brunswickers enjoy and share delicious local products while supporting dairy producers and cheesemakers.

Cooperators Health and Dental Plan Premiums

Please be advised that your medical benefits renew for another year effective December 1st 2025. Due to the high cost of drugs and dental services the insurance company has to increase their rates by approximately 4%.

Please call Emily at 506-850-1643 or David Scott at 506-450-7732 with any questions or concerns you may have. Thanks for placing your trust in us.

Family 411.77 per month Single 151.45 per month

Milk Quality Awards

Congratulations to all 40 Milk Quality award winners this year!

Producer of the Year Producteur de l'année

1. Frances Freeze- Top IBC 1er CBI

2. Scott Robinson
3. Herb Cochran
4. Dykstra Farms Knowlesville Inc.

5. McCarthy Farms Ltd.- Top SCC 1er CSS

6. Everanne Farms Ltd.
7. Gerald Benson
8. Marco Boonstoppel
9. Donnelly Holsteins Ltd.
10. Hazelhill Farm Ltd.

11. Jeff Titus
12. Totton Holstein
13. Windybrook Holsteins
14. Cedar Springs Farm Inc.
15. Salisdairy Farm Ltd
16. Dana & Julie Sherwood
17. Forksview Farm Limited
18. Youngdale Dairy Farm Ltd.
19. Intervale Dairy Farm
20. Dutch Hoeve Dairy Farm
21. Walkerville Farms Ltd.
22. Ferme Dupéré & Fils Inc.
23. Kaye Farms Ltd.
24. LeBlanc, Willie & Sons Ltd.
25. Elmmur Holsteins Inc.

26. JayRon Farm Ltd.
27. Gillies, M. & Son Ltd
28. Constantine Farms Ltd.
29. Sugarhill Farms Ltd.
30. Bevo Farm Ltd.
31. Ashworth Farms Ltd.
32. Combination Holsteins Ltd.
33. Creekhorne Farm
34. Wesselius Holstein Farms Ltd.
35. Christie Farms Ltd.
36. Scenichaven Farm Inc,
37. Waldow Farms Ltd.
38. Dunphy's Holsteins Ltd.
39. Ronald Trueman
40. Maria Hoeve Ltd.



Profilab Testing Update

Profilab results are now available by sign-up only. Beginning October 1st, farms wishing to continue receiving Profilab testing must complete the new sign-up form. The estimated monthly cost ranges from \$45-\$80, depending on the number of participating farms. Producers interested in continuing the service are encouraged to submit their form as soon as possible.

Please reach out to Luke Chase if you need a form.

DDPP Update

The letters for the Dairy Direct Payment Program (DDPP) for 2025-2026 were mailed on November 12, 2025. You can register with the codes provided in your letter. Your completed registration must be signed and received no later than March 31, 2026, to receive payment for the year 2025-2026.

HOLSTEIN CANADA - As 2025 draws to a close, we look back with pride on a remarkable year celebrating our 100th Anniversary of Classification. Part of this milestone year, a new award was introduced to recognize and celebrate prefix's who have achieved 100+ Homebred Excellents. This award will become an annual recognition that will be presented at each Branches Annual meeting.

A 2-month service request program is being launched in 2026, designed specifically for large herds. With 150 herds committed at this point in time, and more expected to join, the momentum continues to build. This new program will reduce disruptions, streamline visits and enhance herd management support.

Are you enrolled in post-secondary education and have a passion for the dairy industry? Holstein Canada is proud to support the future of our industry through the Holstein Canada's Education Award. Share your passion for agriculture for a chance to be awarded \$1000. Applications will close on January 23, 2026. Visit Holstein.ca to apply.

Holstein Canada is currently seeking a Holstein Solutions Partner based in Atlantic Canada. Do you have a strong understanding of cows and farms? Join our team dedicated to supporting Canadian dairy producers through on-farm service and meaningful connections. For more information and to apply, visit our website at holstein.ca.

ELECTORAL DISTRICT NOMINATIONS

There is an open call for nominations for National Directors in the Electoral Districts listed below. Branches and Clubs located in these districts received official notification of the call and nominations will close **December 8, 2025**. Ballots will be mailed out to all voting members in the districts with more than one candidate by January 8, 2026 and voting closes on February 8, 2026. The criteria for the National Director Eligibility can be found in the Association's By-laws at www.holstein.ca; nomination forms can be obtained from your local Holstein Club, Provincial Branch or by contacting Marie-Thérèse Kanyinda at mkanyinda@holstein.ca or 1-519-865-3480.



Karen Versloot
National Director for
Holstein Canada in Atlantic
kversloot@holstein.ca





AROUND THE BOARD TABLE

KEY DECISIONS

- Approved agenda (with Milk 2020 and Promotion Committee additions) and amended minutes of Oct 6.
- Approved \$25,000 one-time donation to Feed NB as recommended from the Promotion Committee.
- Approved P5 recommendations: 1% quota issuance (Dec 1, 2025), Tier 2 protein payment = $4a + \$3/\text{kg}$ (Jan 1, 2026), and communication on Oct 28 at 2:00pm.
- Approved health plan changes as proposed by Co-operators.
- Approved audited financial statements.
- Approved sending a letter of support for the Ag Growth Strategy and appointed a director to the Ag Growth Advisory Committee.
- Approved Milk Allocation Policy amendments (effective Nov 1, 2025).

DISCUSSION HIGHLIGHTS

- Promotion Committee update: significant increase in Feed NB demand, Berry & Dairy campaign success, and new interest in School Milk Program.
- Update from P5 Quota Committee representatives
- Discussed need for provincial quota policy review; to schedule dedicated review session.
- Governance and change management session with Michael Barrett.
- Requested review of proAction fee structure compared to other provinces.
- AMU/AMR committee document and workplan review and feedback.
- Reviewed catastrophe threshold proposal; no conclusion reached.
- AGM planning: presentations on Market Growth, building sale, quota policy, and table discussions.
- Discussed P10 pooling issues, Market Growth Program, Milk2020 update, and DalAC barn project.

DATE: OCTOBER 28-29, 2025

ATTENDANCE

Directors: Wietze Dykstra, Gilbert Matheson, Becky Perry, Denis Cyr, George Wesselius, John Best, John Schuttenbeld, Paul Gaunce, Mike Bouma, Robert Speer (NBFPC representative)
Staff: Steve Michaud, Ashley Baskin (Recording Secretary), Sharon Beasley (CFO Center)
Regrets: Gilbert Matheson

REPORTS

- Managers' Report
- Operations & Financial Reports
- Committee Updates: IAMCA, P10/CMSMC, Milk2020, MEC.

NATURAL PRODUCTS ACT REGULATIONS

Plans for construction, extension, alteration, installation or replacement

50(1) Plans for the construction, extension or alteration of a dairy farm, including a dairy barn, milking parlour or milk house, shall be submitted to the Commission or an inspector for approval before the work is undertaken.

50(2) Plans for the installation or replacement of a farm bulk tank shall be submitted to the Commission or an inspector for approval before the work is undertaken.

<http://laws.gnb.ca/en/ShowTdm/cr/2010-19//>

QUALITY MILK

Additional testing is available from RPC.

Please contact RPC directly by email
dairy.rpc@rpc.ca
Or 506-452-1212

Bulk milk graders are trained and licensed to grade milk. They only reject milk according to regulations. Once rejected a producer is required to dispose of that milk and correct the problem that contributed to the rejection and clean their tank before adding their next milking.

Producers are welcome to reach out to the public safety inspectors for assistance in determining the causes for the rejections.

MILK PENALTY FUNDING

Pro-active funding: Producers advised of second or subsequent milk quality infraction, prior to a penalty assessed, is allowed to offset, once per year, cost of a visit from milk quality technician to a maximum of \$1000. Producers may apply for funding by forwarding paid invoices to DFNB office.

Producer Spotlight:

Samorah Farms

As a part of our Atlantic Education and Support Plan we are periodically featuring producers who have had success with the proAction program, so that we can share their tips and tricks to help make proAction implementation easier on farm. This issue, we're very fortunate to feature Samorah Farms, the province's current top Milk Quality Award winner.



Situated in the quiet, rolling hills of Newtown, New Brunswick, you'll find Samorah Farms, an immaculately kept 60 cow tie-stall, owned by Frances Freeze and Nick Mercer. The farm was established in 1980 by Sam Freeze, and while Sam is now semi-retired and enjoying building his cabin on the hill, both he and long-time employee Lucas Scheidel, are staples in the everyday operation of the farm. If you drive by in the summer, you'll notice several different breeds out on pasture including Holsteins, Red and White Holsteins, Jerseys, Guernseys and Milking Shorthorns. The farm feeds TMR all year long, ensuring consistency in every

bite. This has allowed them to achieve a production average of 35L and 4.6% fat.

We all know that at times, the paperwork in proAction, can be a bottleneck on farm. We asked Frances what helped her implement the program on their farm and she had several ways of tackling it.

She credits a large portion of her success to **Habit stacking**. You may be wondering, what is that? Habit stacking is an effective strategy for building new habits by linking it to an existing one, using the established routine as a cue to make the new behaviour easier to remember and maintain. As Frances tells us "I tend to be

really disorganized and all over the place. I tried to dedicate one day a week to paperwork to keep on top of everything, but it would never work out. Something else always came up that needed to be done. I always used to forget to register calves with DairyTrace and I would never get births registered on time. So, I added that task to something I was already doing. On Sundays, whenever we have a bob calf to go, I schedule a text to go to our drover Monday morning to let him know that we have a calf to pick up, then I grab a tag and register the calf with the DairyTrace app while the tag is in my hand."

"For recording treatments,

Producer Spotlight:

Samorah Farms

Delpro has been a huge help. I always dreaded having to write all of that treatment information out by hand, so I was always really behind. Now that we have Delpro, I have all of the protocols saved and it's just a matter of clicking on them. All of our drugs are kept in a cupboard next to the computer, so when we use them for sick cows or calves, it's always easy to take the next step and record the treatment right away."

Frances also uses a bit of positive re-enforcement to get things done. "Our coffee pot is in our office and we will often have our coffee breaks together. So, while we sit and chat, I'll take the time to enter any treatments that may have happened during milking over the last day."

These were all great strategies, but we were wondering how she stayed on top of other things like TTR Alarms and Corrective actions? "I found the easiest thing to do is have a clipboard with a pen and my Record 17 right beside the TTR."

"The TTR is right beside the door going into the barn, so I can't ignore it. I have to check the alarm and then I write it down right away."

We asked Frances about getting ready for validation



and how she prepares. "We take a lot of pride in our barn and keeping things tidy every day, but having a validation is still a good excuse to take down the cobwebs!"

We try to do a little bit each day so that it's not a marathon to get ready for validation.

The cow management side of it is never a problem, it's usually the paperwork that gives us a challenge. I think the big thing that's helped us, is to try to record everything as it happens. No one ever likes to do paperwork, and farming is so unpredictable. If you try and dedicate a certain time or day to doing it, it just never

happens. And then there's a lot of pressure to get everything organized for when the validation happens. Tackling it in small pieces each day has really helped us with our program management."

Samorah Farms' success highlights how small, intentional habits can make a big difference in keeping proAction manageable. Their success shows that with the right tools, teamwork, and mindset, compliance can become a natural part of everyday farming.

Dairy Farmers of New Brunswick

Milk Matters: Production and Payment Summary Report for October 2025

Quota Exchange for November, 2025							
Price in Dollars	# of Sellers	Kgs Offered By Sellers	Total Cum. kgs	Difference Between Sellers/Buyers	Total Cum. kgs	Kgs Wanted By Buyers	# of Buyers
\$24,000.00		.0	.0	696.9	696.9	696.9	
TOTALS	0	.0				696.9	46

QESP = Quota Exchange Selling Price

QESP = Le prix de vente de quota

.0 of 696.9 kgs wanted at or above the Quota Exchange Selling Price of \$24,000.00 were purchased.

.0 des 696.9 kilos demandé au prix de vente de \$24,000.00 ou au dessus ont été acheté.

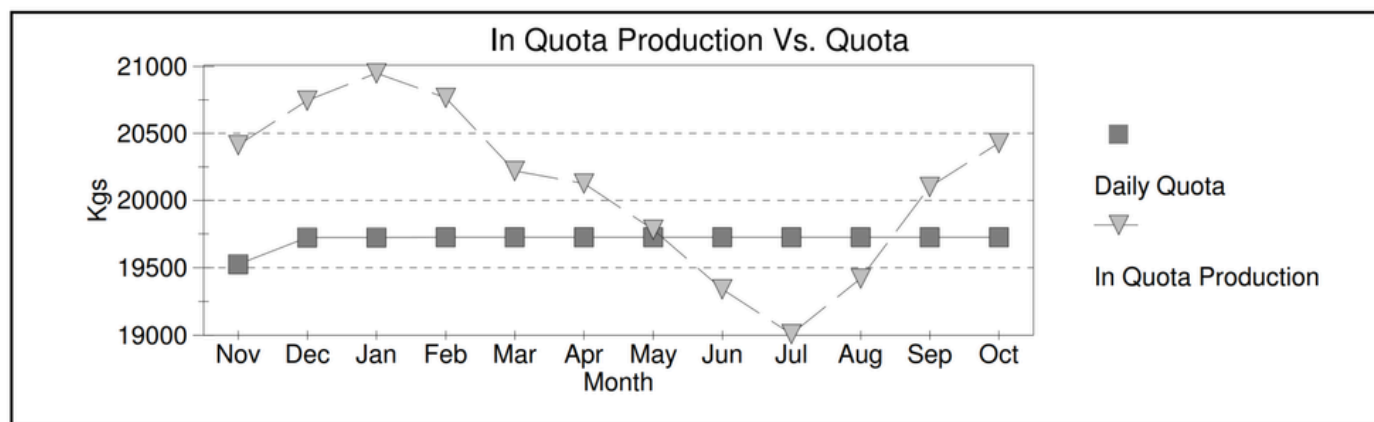
There was a total of .0 kgs offered for sale and total bids to purchase of 696.9 kgs.

Il y avait un total de .0 kgs proposés à la vente et le total des offres pour l'achat de 696.9kg.

Next Exchange closes at 4:00 p.m., Monday December 1, 2025

Results are available Thursday December 4, 2025

Month	Nov	Oct	Sept	Aug	Jul	Jun	6 month avg.
Clearing Price	\$0	\$0	\$0	\$24,000	\$0	\$0	\$24,000
Kgs on Exchange	.0	.0	.0	28.7	.0	.0	28.7
Kgs by Transfer	.0	.0	.0	.0	.0	.0	.0



QUOTA CORNER

Quota Exchange Procedures

Bids/Offeres must be submitted on forms provided prior to 4:00 p.m. on 1st working day of month. All bids must be accompanied by confirmation of funds from your lending institution if bid is greater than prior month's "Due Producer". Producers will not be allowed to combine their "Due Producer" amount with their confirmation of funds from a financial institution to bid for quota equal to the combined amounts. Bids or offers above \$24,000 will not be accepted. Producers selling all of their quota on an exchange will be subject to a security deposit of \$1000/kg that will be returned 30 days after effective date of the transfer.

Minimum Quota Holdings Policy

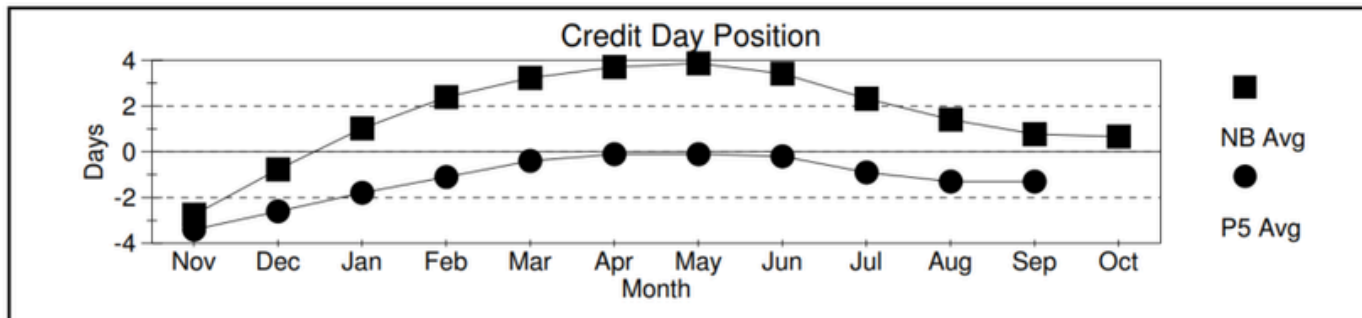
The Board will cease picking milk up when the farm's total daily quota falls below ten (10) kilograms.

An over quota penalty of \$20/hl is in effect.

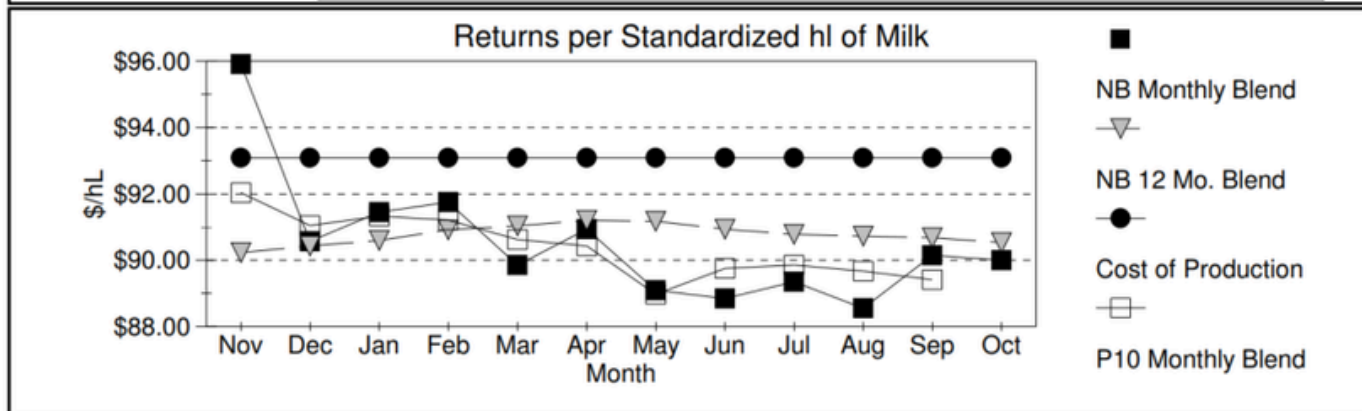
Daily Quota Transfer Order

Section 3 b) j); Producers must pay the Board the QESP for the Daily Quota so purchased on or before noon of the 20th day of the month or noon of the first working day thereafter if the 20th falls on a holiday or weekend. Payment received after that is subject to a 2% penalty applied on the value of the purchased Daily Quota and deducted from the producer's statement. The producer will also be prohibited from purchasing on the following month's exchange. If payment is not received by the last working day of month, that purchased quota will be revoked and be offered for sale on the next month's exchange. Any losses incurred from the resale of the revoked Daily Quota will be charged back to the producer along with an additional 2% penalty.

Credits



Month	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Incentive Days Issued	2.17	0.19	0.13	0.14	0.18	0.53	0.81	0.79	1.79	2.72	3.67	3.59
Incentive Days Used	1.39	0.19	0.13	0.14	0.17	0.50	0.60	0.54	0.87	1.41	2.05	1.96
Days Over Quota	0.00	0.02	0.44	0.34	0.22	0.15	0.06	0.05	0.03	0.01	0.00	0.01
Days Lost	-0.24	-0.37	-0.19	-0.08	-0.06	-0.07	-0.07	-0.11	-0.26	-0.19	-0.10	-0.08
Days Exchanged	1.18	1.04	1.25	1.14	1.08	0.90	1.23	0.94	0.70	0.80	0.80	0.97
Credit Exch Clearing Price	\$6.00	\$8.06	\$12.53	\$17.01	\$20.00	\$17.00	\$15.15	\$10.00	\$4.50	\$4.01	\$6.03	\$10.00



Month	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
SNF Market Ratio \$/kg	\$2.32	\$2.42	\$2.42	\$2.30	\$2.05	\$1.90	\$1.91	\$2.00	\$2.06	\$2.98	\$2.98	\$2.66

A standardized hl of milk contains 3.60 kg/hl BF, 3.23 kg/hl PT and 5.69 kg/hl LOS

CREDIT CORNER

Credit Exchange Procedures

Bids/Offers must be submitted on forms provided prior to 4:00 p.m. on the 2nd working day after the 15th of the month. Results are available on the morning of 4th working day after the 15th. Producers exiting industry may purchase/sell credits one month following effective date of sale. If you do not receive your statement in time to review your credit position, please call the office and we will fax /email your statement to you.

October 2025 Credit Exchange \$10.00/kg

19,165 of the 20,470 kgs offered at or below the CESP were sold.

Effective May 1, 2025 the 0-day limit was removed which allowed producers to buy or sell regardless of their credit positions.

At a later date, producers with quality penalties will also have the percentage of credits that they can buy reduced for a number of months. DFNB will notify producers 2 months prior to this policy taking effect.

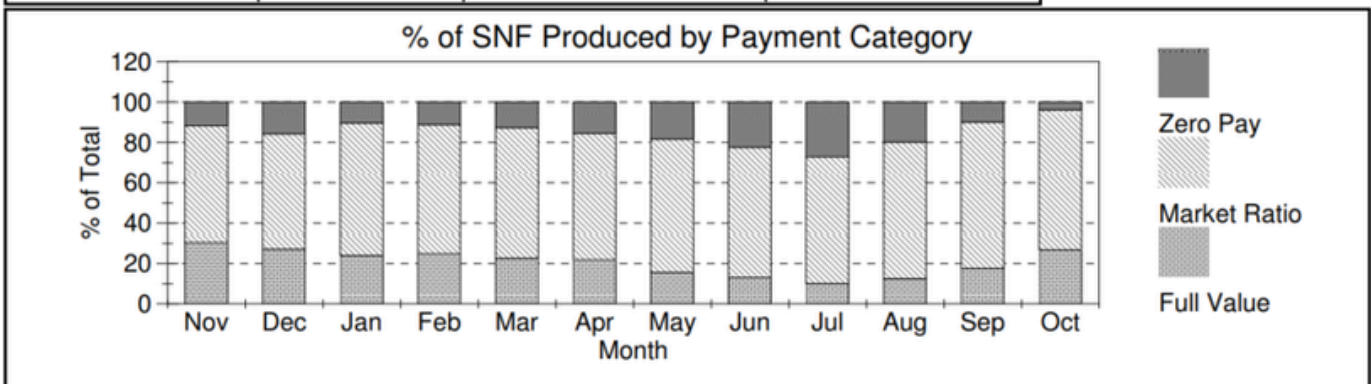
NB Domestic Milk Pool									
Over Quota	BF Kg	BF \$/kg	BF \$	PT Kg	PT \$/kg	PT \$	OS Kg	OS \$/kg	OS \$
October 2025	282	-\$2.7327	(\$771)	208	-\$1.9107	(\$398)	372	-\$0.3917	(\$146)
12 Months	26,360	-\$2.7327	(\$72,035)	19,776	-\$1.9107	(\$37,786)	34,985	-\$0.3917	(\$13,704)
SNF > 2.20									
October 2025				385	\$0.0000	\$0	676	\$0.0000	\$0
12 Months				22,813	\$0.0000	\$0	41,919	\$0.0000	\$0
SNF 2.00<=2.20									
October 2025				15,113	\$2.6568	\$40,152	26,648	\$0.9000	\$23,983
12 Months				239,320	\$2.3207	\$555,400	429,717	\$0.6974	\$299,668
Domestic Market									
October 2025	632,864	\$13.5829	\$8,596,127	459,272	\$10.3725	\$4,763,797	793,544	\$0.9000	\$714,190
12 Months	7,310,574	\$13.7646	\$100,627,061	5,264,518	\$10.8262	\$56,994,472	9,250,083	\$0.9000	\$8,325,074

Production & Payment

Revenue	\$/HL	BF \$	PT \$	OS \$				Total Paid \$
October 2025	\$101.02	\$8,595,356	\$4,803,551	\$738,027				\$14,136,934
12 Months	\$100.86	\$100,555,026	\$57,512,086	\$8,611,038				\$166,678,150
Deductions	Transport	Promotion	Admin	Lab Fee	Research Levy	Total Ded Per HL		Total Deductions
	Per HL	Per Kg of Total Solids						
October 2025	\$3.80	\$0.1015	\$0.0786	\$0.0080	\$0.0016	\$6.41		\$898,052
12 Months	\$3.75	\$0.1015	\$0.0786	\$0.0084	\$0.0016	\$6.32		\$10,530,619
Quality	Somatic Cell Count	Standard Plate Count	Lab Past. Count	IBC				Rejected Loads
October 2025	174,769	0	0	36				0
12 Months	175,090	0	0	47				0
Production & Component Tests	Production Volume	Butter Fat	Protein	Lactose & O.S.	Total Solids	SNF Ratio		
October 2025	14,001,360	4.5220	3.3924	5.8654	13.7798	2.0473		
12 Months	165,969,025	4.4207	3.3418	5.8786	13.6411	2.0858		

SNF Policy

Current SNF Ratio Values	Full Value: < 2.00	Market Ratio: 2.00<=2.20	Zero Pay: > 2.20
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SNF/BF: Avg Ratios

Month	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Full Value	1.93	1.93	1.93	1.92	1.93	1.93	1.94	1.95	1.95	1.93	1.92	1.92
Market Ratio	2.09	2.08	2.09	2.08	2.09	2.10	2.10	2.11	2.12	2.11	2.10	2.08
Zero Pay	2.25	2.23	2.27	2.26	2.26	2.27	2.26	2.26	2.28	2.26	2.25	2.24
Provincial	2.06	2.06	2.07	2.06	2.08	2.09	2.10	2.12	2.14	2.12	2.08	2.05

Maritime Quality Milk

Maritime Quality Milk (MQM) is a research and service program at the Atlantic Veterinary College, located at the University of Prince Edward Island in Charlottetown.
www.milkquality.ca

Milk 2020

MILK 2020's mission is to develop and enhance knowledge and innovation, through its leadership and its actions, with a view to encouraging the sustainable growth of New Brunswick's dairy industry.
www.milk2020.ca

Co-operators Group Insurance

Group rates as of Dec 1, 2024
Monthly single coverage: \$140.94
Monthly family coverage: \$369.74
Claims, rates, enrolment:
Emily Murphy 506.850.1643
emily.murphy@gotoinsure.ca
David Scott 506.458.1220
1.800.994.5155

NB Research & Productivity Council

RPC is New Brunswick's provincial research organization (PRO), a research and technology organization (RTO) offering contract R&D and technical services at our locations in Fredericton and Moncton, New Brunswick.
506.452.1212

NB Environmental Farm Plan

Contact Likhita Potluri
by phone at:
506.452.8101
506.259.0020
or by email at:
efp-pfe@fermeNBfarm.ca

Composition & Microbiology Testing

Composition testing
contact Jill Hay at:
jill.hay@rpc.ca
Microbiology testing
contact Corrie Maston at:
corrie.maston@rpc.ca

Hoof Trimming

Contact E. Duivenvoorden
Phone:
506.433.1864
or
Peter Jones
Phone:
506.866.0531

Crop Specialist

Contact Jason Wells
Phone:
506.434.2543
Email:
Jason.Wells@gnb.ca

Agropur

Cooperative Advisor
Jeanette Van der Linden
1-800-574-5585 Ext. 3224
Jeanette.Van-Der-Linden@agropur.com

Sample Testing

Dairytown
inhibitor testing
Kris Byers
506-424-0769
RPC for further testing
506-452-1212

Dairy Specialist

Contact
David Dykstra
Cell phone:
506.434.5755
Email:
David.Dykstra@gnb.ca

Links

GNB Livestock Sector Development
https://www2.gnb.ca/content/gnb/en/contacts/dept_renderer.137.203310.4073.html#employees

Bob Calve Prices
<https://www.fpbq.upa.qc.ca/infoprix/BovinReforme/BRInfoPrixHebdo.asp?Langue=A>

Research Council: Free webinars
<https://www.beefresearch.ca/resources/webinars.cfm>

Canadian Dairy Commission
<https://www.cdc-ccl.gc.ca/>

Dairy Farmers of Canada News Centre
<https://www.dairyfarmers.ca/news-centre/document-library>

AgriStartNB
<https://www2.gnb.ca/content/dam/gnb/Departments/10/pdf/Agriculture/FarmingInNewBrunswick-RoadMapForNewEntrants.pdf>

BULK MILK TANKS

All bulk milk tanks needing calibrated will be coordinated by DFNB staff using the calibration services of both Dairy Farmers of Ontario (DFO). If you are planning to install a new tank or have installed one recently, please call 432-4330 so your farm can be added to the schedule. Before replacing your bulk milk tank remember: New tanks of 1000 US gallons (3780 liters) must have a minimum outlet of 3 inches with a butterfly valve; New tanks less than 1000 must have a minimum tank outlet of 2 inches with a butterfly valve; Used tanks of any size must have a minimum tank outlet of 2 inches with a butterfly valve.

TRANSPORTATION

If you have concerns about your scheduled pickups, you can contact:

Kingsco Transportation:

Dispatcher –
Bliss Price 506-435-1584
Hauler Supervisor –
Conrad Hachey 506-435-2293
General Manager –
Kris Aiton 506-434-3006

DFNB Transportation:

Coordinator –
Veronica McEwen (506) 432-0092

For any milk transportation questions or issues please call DFNB at
(506) 432-4330 ext 24